Rensselaer Union
Executive Board

Motion # 5

Date: 3/1

I move that the Rensselaer Union Executive Board approve Chabad on campus for Affiliation status, pending approval of the Chaplain's Office.

So moved by:

Signature

Seconded by:

Signature

For Against Abstaining:
18  0  0

Motion: Passes/Fails

Printed Name

Printed Name
Club Contact: Caleb Gladstone, (401)525-8033, gladsc@rpi.edu
Policies Committee Representative: Matthew Rand, (203)903-6909, randm@rpi.edu

Club Purpose: Chabad on Campus is a club that promotes Jewish identity by having holiday, cultural and community programs. It will actively reach out to students and help excite a passion for Judaism. Such programming will help to add meaning to the lives of those involved.

The club intends to always put a large focus on outreach. This not only fulfills the mission of the club, but also guarantees that we bring in new members. Further, the more people that we bring in, the more we will see the effects of word of mouth which will also contribute to our growth.

Club Operations:
We want to hold programming with numerous fraternities
We want to constantly reach out to students by tabling and informing them of the holidays of the season so that they can do the observance of the holiday
We want to hold events that are open to all students that promotes Jewish awareness
We have held numerous Hanukah parties at multiple fraternities. We have tabled on campus both in the union and across from the DCC for various holidays including Hanukah and Rosh Hashana. We did hands on observances with students for the holiday of Sukkot. We held an open Sabbath dinner to students at the Chabad on Campus house on 15th street; there were about 20 people there including a prospective Jewish student and his family.

Risk Management: There are no known potential risks associated with Chabad on Campus.

Future Budget: The Chabad on Campus will not be seeking a budget ever, as a religious organization.

Summary: Chabad on Campus is an outreach club that aims to engage students that shy away from clubs. There are many Jewish students on campus that feel alienated from practicing Judaism and we try to remedy that by bringing Jewish observance to their ground. This done mainly by actively reaching out to people as individuals.

Recommendation: It is the recommendation of the Policies Committee that the Executive Board approve Chabad on Campus as a Union Affiliated Club.
Approved: 8-0-0, 28-MAR-17

Present:
Matt Rand, Eriea Lane, Keegan Caraway, Stephanie Kern-Allely, Anissa Choiniere, Luke Kuprenas, Ciera Williams, Ananya Murali

Absent:
Amy Corron (non-voting)
Rensselaer Union
Executive Board

Motion # 7

Date: 3/30/2017

I move that the Rensselaer Union Executive Board approve the purchase of a 2017 Ford F350, a 2016 Ford Transit, and a 2017 Ford Transit as quoted from Latham Ford from the facilities reserve account.

So moved by:

[Signature]

Seconded by:

[Signature]

For Against Abstaining

18 0 0

Motion: [Passed/Fails]
REQUEST FOR PROPOSAL
Vehicle Purchase

March 8, 2017

BID FORM

<table>
<thead>
<tr>
<th>Vehicle #</th>
<th>Year</th>
<th>Make / Model</th>
<th>Trade In $ Offer</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2002</td>
<td>Ford F350 Dually</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>2002</td>
<td>Dodge Cargo Van</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>1995</td>
<td>Chevrolet Cargo Van</td>
<td></td>
</tr>
</tbody>
</table>

### Vehicle 1 Price Options

<table>
<thead>
<tr>
<th>Year</th>
<th>Make/Model</th>
<th>Color</th>
<th>Mileage</th>
<th>Price $</th>
<th>Notable Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>Ford F-350</td>
<td>White</td>
<td>New</td>
<td>30,990</td>
<td>4WD, Towing/Power</td>
</tr>
</tbody>
</table>

### Vehicle 2 Price Options

### Vehicle 3 Price Options

This Bid Form must be submitted to Nicole Runyon runyon@rpi.edu via email no later than Mond 2017 by 3PM EST. SIGNING BELOW SIGNIFIES ACCEPTANCE TO ALL TERMS AND CONDITIONS AS I THIS RFQ.

Submitted by: Latham Fo

Company Name: Latham Fo

Email Address: runyon@rpi.edu

Phone: 518-785-4161

Date: 3/28/17
REQUEST FOR PROPOSAL  
Vehicle Purchase  
March 8, 2017  
RFP#NER052

BID FORM

<table>
<thead>
<tr>
<th>Vehicle #</th>
<th>Year</th>
<th>Make / Model</th>
<th>Trade In $ Offer</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2002</td>
<td>Ford F350 Dually</td>
<td>2500</td>
</tr>
<tr>
<td>2</td>
<td>2002</td>
<td>Dodge Cargo Van</td>
<td>500</td>
</tr>
<tr>
<td>3</td>
<td>1995</td>
<td>Chevrolet Cargo Van</td>
<td>100</td>
</tr>
</tbody>
</table>

**Vehicle 1 Price Options**

<table>
<thead>
<tr>
<th>Year</th>
<th>Make/Model</th>
<th>Color</th>
<th>Mileage</th>
<th>Price $</th>
<th>Notable Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>FORD TRANSIT</td>
<td>White</td>
<td>14,240</td>
<td>12,800</td>
<td>Low roof - Real Windows</td>
</tr>
</tbody>
</table>

**Vehicle 2 Price Options**

<table>
<thead>
<tr>
<th>Year</th>
<th>Make/Model</th>
<th>Color</th>
<th>Mileage</th>
<th>Price $</th>
<th>Notable Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>FORD TRANSIT</td>
<td>White</td>
<td>24,200</td>
<td>12,800</td>
<td>Low roof - Real Windows</td>
</tr>
</tbody>
</table>

**Vehicle 3 Price Options**

<table>
<thead>
<tr>
<th>Year</th>
<th>Make/Model</th>
<th>Color</th>
<th>Mileage</th>
<th>Price $</th>
<th>Notable Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>FORD F-350</td>
<td>Grey</td>
<td>36,200</td>
<td>11,000</td>
<td>4x4 Power Group</td>
</tr>
</tbody>
</table>

This Bid Form must be submitted to Nicole Runyon runyon@rpi.edu via email no later than Monday March 15, 2017 by 3PM EST. SIGNING BELOW SIGNIFIES ACCEPTANCE TO ALL TERMS AND CONDITIONS AS DESCRIBED IN THIS RFQ.

Submitted by: ORANGE MOTOR CO.  
Email Address: TRUCKSALES@ORANGE MOTORS.COM  
Phone: 518 489 5414  
Date: 3/13/17

Signed by: William Heaney  
Printed Name: William Heaney
**FUEL ECONOMY RATING NOT REQUIRED ON THIS VEHICLE**

- **BASE PRICE**: $27,940.00
- **TOTAL MSRP**: $34,665.00

**PRICE INFORMATION**

<table>
<thead>
<tr>
<th>Option Description</th>
<th>MSRP</th>
<th>Quantity</th>
<th>Total Option/Mother</th>
<th>Total Vehicle/Mother</th>
<th>Total Option/Other Destination &amp; Delivery</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BASE PRICE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL MSRP</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL OPTION/MOTHER</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL VEHICLE/MOTHER</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL OPTION/OTHER</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL DESTINATION &amp; DELIVERY</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**GOVERNMENT 5-STAR SAFETY RATING**

- Overall Vehicle Score: Not Rated
  - Based on the combined range of frontal, side, and rollover.
  - Should ONLY be compared to other vehicles of similar size and weight.

**Driver**
- Frontal: Not Rated
- Crash: Not Rated

**Passenger**
- Frontal: Not Rated
- Crash: Not Rated

**Side**
- Front seat: Not Rated
- Rear seat: Not Rated

**Rollover**
- Not Rated

**Exterior Color**
- Location: 

**Ford**

**Orange Motor Co., Inc.**
799 Central Avenue, Albany, New York 12206

**STEVE FOSTER**
Sales Representative/Lessee
Steve@FordandMazda.com

518-439-5414
Fax: 518-489-8548
New, Used Cars, and Trucks
FUEL ECONOMY RATINGS NOT REQUIRED ON THIS VEHICLE
# Open-End (Equity) Lease Rate Quote

**Quote No:** 3466133  
**Date:** 03/15/2017  
**AE/AM:** MKC/JIJ

**Prepared For:** Rensselaer Polytechnic Institute  
**Runyan, Nicole E**

**Unit #**  
**Year:** 2017  
**Make:** Ford  
**Model:** Transit-150  
**Series:** Base w/60/40 Pass-Side Cargo-Doors Low Roof Cargo Van 130 in. WB

<table>
<thead>
<tr>
<th>Vehicle Type</th>
<th>Order Type</th>
<th>In-Stock</th>
<th>Term</th>
<th>State</th>
<th>Customer #</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>12</td>
<td>NY</td>
<td>431304</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capitalized Price of Vehicle¹</td>
<td></td>
<td>$26,999.50</td>
</tr>
<tr>
<td>Sales Tax</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Initial License Fee</td>
<td></td>
<td>$1.00</td>
</tr>
<tr>
<td>Registration Fee</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Other-Courtesy Delivery Fee</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Capitalized Price Reduction</td>
<td></td>
<td>$26,996.80</td>
</tr>
<tr>
<td>Tax on Capitalized Price Reduction</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Gain Applied From Prior Unit</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Tax on Gain On Prior</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Security Deposit</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Extended Service Contract</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Total Capitalized Amount (Delivered Price)</td>
<td></td>
<td>$2.70</td>
</tr>
<tr>
<td>Depreciation Reserve @ 0.7435%</td>
<td></td>
<td>$0.02</td>
</tr>
<tr>
<td>Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)²</td>
<td></td>
<td>$0.02</td>
</tr>
<tr>
<td>Total Monthly Rental Excluding Additional Services</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Additional Fleet Management</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Master Policy Enrollment Fees</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Commercial Automobile Liability Enrollment</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Liability Limit</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Physical Damage Management</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Full Maintenance Program²</td>
<td></td>
<td>$32.33</td>
</tr>
<tr>
<td>Contract Miles 10,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Incl: # Brake Sets (1 set = 1 Axle) 0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Services SubTotal</td>
<td></td>
<td>$32.33</td>
</tr>
<tr>
<td>Sales Tax</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Total Monthly Rental Including Additional Services</td>
<td></td>
<td>$32.35</td>
</tr>
<tr>
<td>Reduced Book Value at 12 Months</td>
<td></td>
<td>$2.46</td>
</tr>
<tr>
<td>Service Charge Due to Lease Termination</td>
<td></td>
<td>$475.00</td>
</tr>
</tbody>
</table>

**Order Information**

- **Driver Name**
- **Exterior Color (0 P) Oxford White**
- **Interior Color (0 I) Pewter w/Vinyl Front Bucket Seats**
- **Lic. Plate Type Unknown**
- **GVWR 0**

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessees hereby authorize this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

**LESSEE** Rensselaer Polytechnic Institute

<table>
<thead>
<tr>
<th>BY</th>
<th>TITLE</th>
<th>DATE</th>
</tr>
</thead>
</table>

---

¹ Capitalized Price of Vehicle May Be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee. Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted To Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The Induction herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this Invoice/Schedule/Quote, all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate (Maintenance Agreement) entered into by and between Lessee and Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

**Printed On 03/15/2017 10:36 AM**
### Aftermarket Equipment Total

<table>
<thead>
<tr>
<th>Description</th>
<th>Billed or Capitalized</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dealer Del ve</td>
<td>B</td>
<td>$125.00</td>
</tr>
</tbody>
</table>

Total Aftermarket Equipment Billed: $125.00  
Total Aftermarket Equipment Capitalized: $0.00  
Aftermarket Equipment Total: $125.00
**VEHICLE INFORMATION:**

2017 Ford Transit-150 Base w/60/40 Pass-Side Cargo-Doors Low Roof Cargo Van 130 in. WB - US  
Series ID: E1Z  

<table>
<thead>
<tr>
<th>Pricing Summary:</th>
<th>INVOICE</th>
<th>MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Vehicle</td>
<td>$26,671.00</td>
<td>$31,610.00</td>
</tr>
<tr>
<td>Total Options</td>
<td>$1,152.00</td>
<td>$1,250.00</td>
</tr>
<tr>
<td>Destination Charge</td>
<td>$1,195.00</td>
<td>$1,195.00</td>
</tr>
<tr>
<td><strong>Total Price</strong></td>
<td><strong>$32,218.00</strong></td>
<td><strong>$34,055.00</strong></td>
</tr>
</tbody>
</table>

**SELECTED COLOR:**

- Exterior: YZ - (0 P) Oxford White  
- Interior: VK - (0 I) Pewter w/Vinyl Front Bucket Seats

**SELECTED OPTIONS:**

<table>
<thead>
<tr>
<th>CODE</th>
<th>DESCRIPTION</th>
<th>INVOICE</th>
<th>MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>101A</td>
<td>Order Code 101A</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>130WB</td>
<td>130&quot; Wheelbase</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>16E</td>
<td>Front and Reer Vinyl Floor Covering</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17B</td>
<td>Fixed Rear-Door/Fixed Pass-Side Cargo-Door Glass</td>
<td>$231.00</td>
<td>$250.00</td>
</tr>
<tr>
<td>21G</td>
<td>Dual Bucket Seats</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>425</td>
<td>50-State Emissions System</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>43R</td>
<td>Reverse Sensing System</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>446</td>
<td>Transmission: 6-Speed Automatic w/OD &amp; SelectShift</td>
<td>$272.00</td>
<td>$295.00</td>
</tr>
<tr>
<td>542</td>
<td>Heated Power Mirrors w/Turn Signals &amp; Short Arm</td>
<td>$143.00</td>
<td>$155.00</td>
</tr>
<tr>
<td>58U</td>
<td>Radio AM/FM Stereo</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>913</td>
<td>4 Front Speakers</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>96D</td>
<td>Load Area Protection Package (Full Height)</td>
<td>$207.00</td>
<td>$225.00</td>
</tr>
<tr>
<td>99M</td>
<td>Engine: 3.7L Ti-VCT V6</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>AIRBAG</td>
<td>Driver &amp; Front Passenger-Side Front Airbags</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>AIRBG2</td>
<td>Safety Canopy Side-Curtain Airbags</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>PAINT</td>
<td>Monotone Paint Application</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>STDGV</td>
<td>GVWR: 8,600 lbs</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>STDTR</td>
<td>Tires: 235/65R16C AS BSW</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>STDWL</td>
<td>Wheels: 16&quot; Steel w/Black Hubcaps</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>V</td>
<td>Vinyl Front Bucket Seats</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>VK_01</td>
<td>(0 I) Pewter w/Vinyl Front Bucket Seats</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>X7L</td>
<td>3.73 Limited-Slip Axle Ratio</td>
<td>$299.00</td>
<td>$325.00</td>
</tr>
<tr>
<td>YZ_01</td>
<td>(0 P) Oxford White</td>
<td>NC</td>
<td>NC</td>
</tr>
</tbody>
</table>
CONFIGURED FEATURES:

Body Exterior Features:
- Number Of Doors: 3
- Rear Cargo Door Type: split swing-out
- Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
- Convex Driver Mirror: convex driver and passenger mirror
- Door Handles: black
- Front And Rear Bumpers: black front and rear bumpers
- Rear Step Bumper: rear step bumper
- Body Material: fully galvanized steel body material
- Body Side Cladding: black bodyside cladding
- Grille: black grille

Convenience Features:
- Air Conditioning: manual air conditioning
- Power Windows: power windows with driver 1-touch down
- Remote Keyless Entry: keyfob (all doors) remote keyless entry
- Illuminated Entry: illuminated entry
- Integrated Key Remote: integrated key/remote
- Auto Locking: auto-locking doors
- Steering Wheel: steering wheel with manual tilting, manual telescopig
- Day-Night Rearview Mirror: day-night rearview mirror
- Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
- Front Cupholder: front cupholder
- Floor Console: partial floor console with box
- Glove Box: glove box
- Driver Door Bin: driver and passenger door bins
- IP Storage: bin instrument-panel storage
- Driver Footrest: driver's footrest
- Power Accessory Outlet: 3 12V DC power outlets

Entertainment Features:
- Radio: AM/FM stereo with seek-scan
- Speakers: 4 speakers
- 1st Row LCD: 1 1st row LCD monitor
- Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:
- Headlamp Type: aero-composite halogen headlamps
- Front Wipers: variable intermittent wipers
- Tinted Windows: light-tinted windows
- Dome Light: dome light with fade
- Front Reading Lights: front reading lights
- Variable IP Lighting: variable instrument panel lighting
- Display Type: analog display
- Tachometer: tachometer
- Low Tire Pressure Warning: low-tire-pressure warning
- Park Distance Control: rear parking sensors
- Trip Odometer: trip odometer
- Water Temp Gauge: water temp. gauge
- Clock: in-radio display clock
- Rear Vision Camera: rear vision camera
- Oil Pressure Warning: oil-pressure warning
- Water Temp Warning: water-temperature warning
- Battery Warning: battery warning
- Lights On Warning: lights-on warning
- Key In Ignition Warning: key-in-ignition warning
- Low Fuel Warning: low-fuel warning
- Door Ajar Warning: door-ajar warning
- Trunk Ajar Warning: trunk-ajar warning
- Brake Fluid Warning: brake-fluid warning

Safety And Security:
- ABS: four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Ventilated Disc Brakes: front ventilated disc brakes
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Panic Alarm: panic alarm
Electronic Stability: AdvanceTrac w/Roll Stability Control electronic stability control with anti-roll
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints

Seats And Trim:
Seating Capacity: max. seating capacity of 2
Front Bucket Seats: front bucket seats
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Seat Mounted Armrest: driver and passenger seat mounted armrests
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Leather Upholstery: vinyl front seat upholstery
Headliner Material: front cloth headliner
Floor Covering: full vinyl/rubber floor covering
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert
Shift Knob Trim: urethane shift knob
Cargo Space Trim: vinyl/rubber cargo space
Trunk Lid: plastic trunk lid/tailgate cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light

Standard Engine:
Engine 270-hp, 3.7-liter V-6 (regular gas)

Standard Transmission:
Transmission 6-speed automatic w/OD and auto-manual
## Open-End (Equity) Lease Rate Quote

**Quote No:** 3466103

<table>
<thead>
<tr>
<th>Prepared For:</th>
<th>Rensselaer Polytechnic Institute</th>
<th>Date: 03/15/2017</th>
<th>AE/AM: MKC/JJ</th>
</tr>
</thead>
<tbody>
<tr>
<td>Runyon, Nicole E</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Unit #**
- **Year:** 2017
- **Make:** Ford
- **Model:** F-350
- **Series:** XL 4x4 SD Regular Cab 8 ft. box 142 in. WB SRW

<table>
<thead>
<tr>
<th>Vehicle Order Type</th>
<th>In-Stock</th>
<th>Term</th>
<th>State</th>
<th>Customer#</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>12</td>
<td>NY</td>
<td>431304</td>
</tr>
</tbody>
</table>

**$32,490.05**
- Capitalized Price of Vehicle
  - **$0.00** Sales Tax
  - **$0.00** Initial License Fee
  - **$0.00** Registration Fee
  - **$0.00** Other/Courtesy Delivery Fee

**$32,490.80**
- Capitalized Price Reduction
  - **$0.00** Tax on Capitalized Price Reduction
  - **$0.00** Goen From Prior Unit
  - **$0.00** Tax on Gain On Prior
  - **$0.00** Security Deposit
  - **$0.00** Extended Service Contract

**$3.25**
- Total Capitalized Amount (Delivered Price)

**$0.07**
- Depreciation Reserve @ 2.000%

**$0.00**
- Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)

**$0.07**
- Total Monthly Rental Excluding Additional Services

**$0.00**
- Additional Fleet Management
  - Master Policy Enrollment Fees
  - Commercial Automobile Liability Enrolment

  **Liability Limit:** $0.00

**$0.00**
- Physical Damage Management

**$53.14**
- Full Maintenance Program
  - **$53.14** Contract Miles 20,000
  - **$53.14** Incl. # Brake Sets (1 set = 1 Axle)

**$53.14**
- Additional Services SubTotal

**$0.00**
- Sales Tax

**$53.21**
- Total Monthly Rental Including Additional Services

**$2.41**
- Reduced Book Value at 12 Months

**$475.00**
- Service Charge Due at Lease Termination

**$3,925.94**
- Total Monthly Rental

**$3,925.94**
- Total Lease Payment

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

### Driver Information
- **Name:**
- **Exterior Color:** (0 P) Race Red
- **Interior Color:** (0 I) Medium Earth Gray w/HD Vinyl 40/20/40 S
- **Lic. Plate Type:** Unknown
- **GVWR:**

### Order Information
- **Comp/Coll Deductible:** $0 / $0
- **OverMileage Charge:** $0.0500 Per Mile
- **# Tires:**
- **Loaner Vehicle Not Included**

---

**Quote based on estimated annual mileage of 18,500**

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

**LESSEE** Rensselaer Polytechnic Institute

**TITLE**

**DATE**
## Aftermarket Equipment Total

<table>
<thead>
<tr>
<th>Description</th>
<th>(B)illed or (C)apped</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dealer Delivery</td>
<td>B</td>
<td>$ 125.00</td>
</tr>
<tr>
<td>Total Aftermarket Equipment Billed</td>
<td></td>
<td>$ 125.00</td>
</tr>
<tr>
<td>Total Aftermarket Equipment Capitalized</td>
<td></td>
<td>$ 0.00</td>
</tr>
<tr>
<td>Aftermarket Equipment Total</td>
<td></td>
<td>$ 125.00</td>
</tr>
</tbody>
</table>
**Vehicle Information:**

2017 Ford F-350 XL 4x4 SD Regular Cab 8 ft. box 142 in. WB SRW - US  
Series ID: F3B

**Pricing Summary:**

<table>
<thead>
<tr>
<th></th>
<th>INVOICE</th>
<th>MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Vehicle</td>
<td>$34,497.00</td>
<td>$36,505.00</td>
</tr>
<tr>
<td>Total Options</td>
<td>$3,961.00</td>
<td>$4,300.00</td>
</tr>
<tr>
<td>Destination Charge</td>
<td>$1,295.00</td>
<td>$1,295.00</td>
</tr>
<tr>
<td><strong>Total Price</strong></td>
<td>$39,753.00</td>
<td>$42,100.00</td>
</tr>
</tbody>
</table>

**Selected Color:**

Exterior: PO - (0 P) Race Red  
Interior: AS - (0 I) Medium Earth Gray w/HD Vinyl 40/20/40 Split Bench Seat

**Selected Options:**

<table>
<thead>
<tr>
<th>CODE</th>
<th>DESCRIPTION</th>
<th>INVOICE</th>
<th>MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>142WB</td>
<td>142&quot; Wheelbase</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>17FFBP</td>
<td>Chrome Front Bumper</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17FHUB</td>
<td>Bright Chrome Hub Covers &amp; Center Ornaments</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17FRBP</td>
<td>Chrome Rear Step Bumper</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17X</td>
<td>FX4 Off-Road Package</td>
<td>$272.00</td>
<td>$295.00</td>
</tr>
<tr>
<td>17XDEC</td>
<td>Unique FX4 Off-Road Box Decal</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17XHDC</td>
<td>Hill Descent Control</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17XSHK</td>
<td>Colored Front &amp; Rear Rancho Branded Shocks</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>18B</td>
<td>Platform Running Boards</td>
<td>$295.00</td>
<td>$320.00</td>
</tr>
<tr>
<td>41P</td>
<td>Transfer Case &amp; Fuel Tank Skid Plates</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>425</td>
<td>50-State Emissions System</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>44P</td>
<td>Transmission: TorqShift 6-Speed Automatic (6R140)</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>473</td>
<td>Snow Plow Prep Package</td>
<td>$79.00</td>
<td>$85.00</td>
</tr>
<tr>
<td>525_</td>
<td>Steering Wheel-Mounted Cruise Control</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>52B</td>
<td>Trailer Brake Controller</td>
<td>$249.00</td>
<td>$270.00</td>
</tr>
<tr>
<td>54K</td>
<td>Trailer Tow Mirrors w/Power Heated Glass</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>585</td>
<td>Radio: AM/FM Stereo/Single-CD/MP3 Player</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>592</td>
<td>LED Roof Clearance Lights</td>
<td>$88.00</td>
<td>$95.00</td>
</tr>
<tr>
<td>510A</td>
<td>Order Code 610A</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>64F</td>
<td>Wheels: 18&quot; Argent Painted Steel</td>
<td>$419.00</td>
<td>$455.00</td>
</tr>
<tr>
<td>66L</td>
<td>LED Box Lighting</td>
<td>$56.00</td>
<td>$60.00</td>
</tr>
<tr>
<td>66S</td>
<td>Upfitter Switches (6)</td>
<td>$152.00</td>
<td>$165.00</td>
</tr>
<tr>
<td>67D</td>
<td>Extra Heavy-Duty 200 Amp Alternator</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>90L</td>
<td>Power Equipment Group</td>
<td>$841.00</td>
<td>$915.00</td>
</tr>
<tr>
<td>90LACD</td>
<td>Accessory Delay</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>90LPAA</td>
<td>Perimeter Alarm</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>90PLK</td>
<td>Power Locks</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>90LPTL</td>
<td>Power Tailgate Lock</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>90LPWN</td>
<td>Power Front Seat Windows</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>90LRKE</td>
<td>Remote Keyless Entry</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>91M</td>
<td>SYNC Communications &amp; Entertainment System</td>
<td>$336.00</td>
<td>$365.00</td>
</tr>
<tr>
<td>95V</td>
<td>XL Value Package</td>
<td>$663.00</td>
<td>$720.00</td>
</tr>
<tr>
<td>996</td>
<td>Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>A</td>
<td>HD Vinyl 40/20/40 Split Bench Seat</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>AS_04</td>
<td>(0 I) Medium Earth Gray w/HD Vinyl 40/20/40 Split Bench Seat</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>LCD4</td>
<td>4.2&quot; Center-Slack Screen</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>NDNGV3</td>
<td>GVWR: 11,300 lb Payload Package</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>Feature</td>
<td>STD</td>
<td>STD</td>
<td></td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>------</td>
<td>------</td>
<td></td>
</tr>
<tr>
<td>Monotone Paint Application</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(0 P) Race Red</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tires: LT275/70Rx18E BSW A/T (4)</td>
<td>$152.00</td>
<td>$165.00</td>
<td></td>
</tr>
<tr>
<td>Electronic-Locking w/3.73 Axle Ratio</td>
<td>$359.00</td>
<td>$390.00</td>
<td></td>
</tr>
</tbody>
</table>
CONFIGURED FEATURES:

Body Exterior Features:
- Number Of Doors: 2
- Rear Cargo Door Type: tailgate
- Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
- Convex Driver Mirror: convex driver and passenger mirror
- Mirror Type: manual extendable trailer mirrors
- Skid Plates: skid plates
- Side Steps: yes
- Door Handles: black
- Front And Rear Bumpers: chrome front and rear bumpers with body-colored rub strip
- Rear Step Bumper: rear step bumper
- Front Tow Hooks: 2 front tow hooks
- Front License Plate Bracket: front license plate bracket
- Box Style: regular
- Body Material: aluminum body material
- Class V trailer with harness, hitch brake controller
- Paint Type: badge
- Grille: black grille
- Uplifter Switches: uplifter switches

Convenience Features:
- Air Conditioning: manual air conditioning
- Air Filter: air filter
- Cruise Control: cruise control with steering wheel controls
- Power Windows: power windows with driver and passenger 1-touch down
- Remote Keyless Entry: keyfob (all doors) remote keyless entry
- Illuminated Entry: illuminated entry
- Integrated Key/Remote: integrated key/remote
- Steering Wheel: steering wheel with manual tilting, manual telescoping
- Day-Night Rearview Mirror: day-night rearview mirror
- Emergency SCS: 911 Assist emergency communication system
- Front Cupholder: front cupholder
- Glove Box: illuminated locking glove box
- Driver Door Bin: driver and passenger door bins
- Dashboard Storage: covered dashboard storage
- IP Storage: bin instrument-panel storage
- Retained Accessory Power: retained accessory power
- Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:
- radio: radio grade AM/FM stereo with seek-scan, single in-dash CD player
- MP3 Player: MP3 decoder
- Radio Data System: radio data system
- Voice Activated Radio: voice activated radio
- Speed Sensitive Volume: speed-sensitive volume
- Steering Wheel Radio Controls: steering-wheel mounted audio controls
- Speakers: 4 speakers
- 1st Row LCD: 2 1st row LCD monitor
- Wireless Connectivity: wireless phone connectivity
- Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:
- Headlamp Type: delay-off aero-composite halogen headlamps
- Cab Clearance Lights: cab clearance lights
- Cab Clearance Lights: cargo bed light
- Underhood Light: underhood light
- Front Wipers: variable intermittent wipers
- Tinted Windows: light-tinted windows
- Dome Light: dome light with fade
- Front Reading Lights: front reading lights
- Variable IP Lighting: variable instrument panel lighting
- Display Type: analog display
- Tachometer: tachometer
Compass: compass
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Trip Computer: trip computer
Trip Odometer: trip odometer
Oil Pressure Gauge: oil pressure gauge
Water Temp Gauge: water temp. gauge
Transmission Oil Temp Gauge: transmission oil temp. gauge
Engine Hour Meter: engine hour meter
Clock: in-radio display clock
Systems Monitor: systems monitor
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key In Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Door Ajar Warning: door-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:
ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/ crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: Safety Canopy System curtain 1st row overhead airbag
Height Adjustable Seatbelts: height adjustable front seatbelts
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Ignition Disable: SecuriLock immobilizer
Security System: security system
Panic Alarm: panic alarm
Electronic Stability: electronic stability stability control with anti-roll
Traction Control: ABS and driveline traction control
Front end Rear Headrests: manual adjustable front head restraints

Seats And Trim:
Seating Capacity: max. seating capacity of 3
Front Bucket Seats: front split-bench 40-20-40 seats
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments
Rear-facing Driver Seat: manual reclining driver and passenger seats
Driver Lumbar: manual driver and passenger lumbar support
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Front Centre Armrest Storage: front centre armrest with storage
Leather Upholstery: vinyl front seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full vinyl/rubber floor covering
Shift Knob Trim: urethane shift knob
Interior Accents: chrome interior accents

Standard Engine:
Engine: 385-hp, 8.2-liter V-8 (regular gas)

Standard Transmission:
Transmission: 6-speed automatic w/ OD and auto-manual
### Open-End (Equity) Lease Rate Quote

**Quote No:** 3466127

- **Prepared For:** Rensselaer Polytechnic Institute
- **Runyon, Nicole E**

<table>
<thead>
<tr>
<th>Unit #</th>
<th>Year</th>
<th>Make</th>
<th>Model</th>
<th>Series</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2017</td>
<td>Ford</td>
<td>Transit-150</td>
<td>Beige w/60/40 Pass-Side Cargo-Doors Low Roof Cargo Van 130 in. WB</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Vehicle Order Type</th>
<th>In-Stock</th>
<th>Term</th>
<th>State</th>
<th>Customer#</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>12</td>
<td>NY</td>
<td>431304</td>
</tr>
</tbody>
</table>

<p>| | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$ 28,617.34</strong> Capitalized Price of Vehicle¹</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> * Sales Tax 8.0000% State NY</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 1.00</strong> * Initial License Fee</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> * Registration Fee</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Other:Courtesy Delivery Fee</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 28,614.58</strong> Capitalized Price Reduction</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> * Tax on Capitalized Price Reduction</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Gain Applied From Prior Unit</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> * Tax on Gain On Prior</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> * Security Deposit</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Extended Service Contract</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 2.66</strong> Total Capitalized Amount (Delivered Price)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.05</strong> Depreciation Reserve @ 2.0000%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Monthly Lease Charge (Based on Interest Rate - Subject to Escrow)²</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 8.95</strong> Total Monthly Rental Excluding Additional Services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Additional Fleet Management</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Master Policy Enrollment Fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Commercial Automobile Liability Enrollment</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Physical Damage Management</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 40.25</strong> Full Maintenance Program³</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Over Mileage Charge 0.0600 Per Mile</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 48.25</strong> Additional Services SubTotal</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 0.00</strong> Sales Tax 8.0000%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 40.38</strong> Total Monthly Rental Including Additional Services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 2.06</strong> Reduced Book Value at 12 Months</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>$ 475.00</strong> Service Charge Due at Lease Termination</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Quote based on estimated annual mileage of 18,500**

(Covered vehicle and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

### Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open-End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open-End (Equity) Lease Agreement with respect to such vehicle.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessees hereby authorizes this lease vehicle, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

### LESSEE

**Rensselaer Polytechnic Institute**

<table>
<thead>
<tr>
<th>BY</th>
<th>TITLE</th>
<th>DATE</th>
</tr>
</thead>
</table>

¹ Capitalized Price of Vehicle may be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessee Any Manufacturer Rebates And/or Manufacturer Incentives Intended for the Lessee, Which Rebates And/or Incentives Have Been Used by Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to Escrow).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.
# Aftermarket Equipment Total

<table>
<thead>
<tr>
<th>Description</th>
<th>(B)illed or (C)apped</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dealer Delivery</td>
<td>B</td>
<td>$125.00</td>
</tr>
<tr>
<td>Total Aftermarket Equipment Billed</td>
<td></td>
<td>$125.00</td>
</tr>
<tr>
<td>Total Aftermarket Equipment Capitalized</td>
<td></td>
<td>$0.00</td>
</tr>
<tr>
<td>Aftermarket Equipment Total</td>
<td></td>
<td>$125.00</td>
</tr>
</tbody>
</table>
**Vehicle Information:**

2017 Ford Transit-150 Base w/60/40 Pass-Side Cargo-Doors Low Roof Cargo Van 130 in. WB - US  
Series ID: E1Z

<table>
<thead>
<tr>
<th></th>
<th>Invoice</th>
<th>MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Vehicle</td>
<td>$29,571.00</td>
<td>$31,610.00</td>
</tr>
<tr>
<td>Total Options</td>
<td>$737.00</td>
<td>$800.00</td>
</tr>
<tr>
<td>Destination Charge</td>
<td>$1,195.00</td>
<td>$1,195.00</td>
</tr>
<tr>
<td>Total Price</td>
<td>$31,803.00</td>
<td>$33,605.00</td>
</tr>
</tbody>
</table>

**Selected Color:**

Exterior:  
YZ - (0 P) Oxford White  
Interior:  
VK - (0 I) Pewter w/Vinyl Front Bucket Seats

**Selected Options:**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Invoice</th>
<th>MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>101A</td>
<td>Order Code 101A</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>130WB</td>
<td>130&quot; Wheelbase</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>16E</td>
<td>Front and Rear Vinyl Floor Covering</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>17B</td>
<td>Fixed Rear-Door/Fixed Pass-Side Cargo-Door Glass</td>
<td>$231.00</td>
<td>$250.00</td>
</tr>
<tr>
<td>21G</td>
<td>Dual Bucket Seats</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>425</td>
<td>50-State Emissions System</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>446</td>
<td>Transmission: 6-Speed Automatic w/OD &amp; SelectShift</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>58U</td>
<td>Radio: AM/FM Stereo</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>913</td>
<td>4 Front Speakers</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>96D</td>
<td>Load Area Protection Package (Full Height)</td>
<td>$207.00</td>
<td>$225.00</td>
</tr>
<tr>
<td>99M</td>
<td>Engine: 3.7L Ti-VCT V6</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>AIRBAG</td>
<td>Driver &amp; Front Passenger-Side Front Airbags</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>AIRBG2</td>
<td>Safety Canopy Side-Curtain Airbags</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>PAINT</td>
<td>Monotone Paint Application</td>
<td>STD</td>
<td>STD</td>
</tr>
<tr>
<td>STDGV</td>
<td>GVWR: 8,600 lbs</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>STDTR</td>
<td>Tires: 235/85R16C AS BSW</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>STDWL</td>
<td>Wheels: 16&quot; Steel w/Black Hubcaps</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>V</td>
<td>Vinyl Front Bucket Seats</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>VK_01</td>
<td>(0 I) Pewter w/Vinyl Front Bucket Seats</td>
<td>NC</td>
<td>NC</td>
</tr>
<tr>
<td>X7L</td>
<td>3.73 Limited-Slip Axle Ratio</td>
<td>$299.00</td>
<td>$325.00</td>
</tr>
<tr>
<td>YZ_01</td>
<td>(0 P) Oxford White</td>
<td>NC</td>
<td>NC</td>
</tr>
</tbody>
</table>
CONFIGURED FEATURES:

Body Exterior Features:
Number Of Doors: 3
Rear Cargo Door Type: split swing-out
Driver And Passenger Mirror: power remote manual folding side-view door mirrors
Convex Driver Mirror: convex driver and passenger mirror
Door Handles: black
Front And Rear Bumpers: black front and rear bumpers
Rear Step Bumper: rear step bumper
Body Material: fully galvanized steel body material
Body Side Cladding: block bodyside cladding
Grille: black grille

Convenience Features:
Air Conditioning: manual air conditioning
Power Windows: power windows with driver 1-touch down
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: Integrated key/remote
Auto Locking: auto-locking doors
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
Front Cupholder: front cupholder
Floor Console: perifel floor console with box
Glove Box: glove box
Driver Door Bin: driver end passenger door bins
IP Storage: bin instrument-panel storage
Driver Footrest: driver's footrest
Power Accessory Outlet: 3 12V DC power outlets

Entertainment Features:
radio AM/FM stereo with seek-scan
Speakers: 4 speakers
1st Row LCD: 1 1st row LCD monitor
Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:
Headlamp Type: aero-composite halogen headlamps
Front Wipers: variable intermittent wipers
Tinted Windows: light-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Low Tire Pressure Warning: low-tire-pressure warning
Trip Odometer: trip odometer
Water Temp Gauge: water temp. gauge
Clock: in-radio display clock
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key In Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:
ABS: four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front ventilated disc brakes
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver end passenger side-impact airbags
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Panic Alarm: panic alarm
Electronic Stability: AdvanceTrac w/ Roll Stability Control electronic stability stability control with anti-roll
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints

Seats And Trim:
Seating Capacity: max. seating capacity of 2
Front Bucket Seats: front bucket seats
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Seat Mounted Armrest: driver and passenger seat mounted armrests
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Leather Upholstery: vinyl front seat upholstery
Headliner Material: front cloth headliner
Floor Covering: full vinyl/rubber floor covering
Dashboard Console Insert: Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert
Shift Knob Trim: urethane shift knob
Cargo Space Trim: vinyl/rubber cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light

Standard Engine:
Engine: 270-hp, 3.7-liter V-6 (regular gas)
Standard Transmission:
Transmission: 6-speed automatic w/ OD and auto-manual